

## Message Text

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62

ORIGIN COME-00

INFO OCT-01 SS-14 ISO-00 EB-03 EUR-10 NSC-10 NSCE-00 SSO-00

TRSE-00 CIAE-00 INR-10 NSAE-00 RSC-01 INRE-00 CCO-00

/049 R

66631

DRAFTED BY:COM/BEWT/AJPLANAGAN

APPROVED BY:EB/OCA/REP:BEBRYON

BEWT:R STECHSCHULTE/JCONNOR/S PORTER/W GLASSFORD

STATE/EUR/SOV:JCOLBERT

STATE/EB:SHAAS

BEWT:L BOWDEN

S/S:MR. GAMMON

----- 116062

O 012311Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW IMMEDIATE

C O N F I D E N T I A L STATE 195251

LIMDIS

TOSHU 130

E.O. 11652: GDS

TAGS: ETRD, UR

SUBJ: ALLEGED GM DEAL WITH USSR

REF: STATE 194605 (TOSHU 120)

1. IN ADDITION TO INFORMATION CONTAINED REFTEL, PLANAGAN MEETING WITH GENERAL MOTORS IN NEW YORK CITY ON SEPTEMBER 28 REVEALED THAT COMPANY PLANS TO HAVE REVISED SECOND HEAVY TRUCK PLANT PROPOSAL, TOGETHER WITH PRELIMINARY COSTS ESTIMATE, READY FOR SOVIETS BY LATE DECEMBER 1973. LENGTHY NEGOTIATIONS ARE SUBSEQUENTLY EXPECTED. PRESS REPORTS OF IMPENDING AGREEMENT THEREFORE  
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HIGHLY PREMATURE. IN RESPONSE TO SOVIET SUGGESTION, GM

ALSO PREPARING LIST OF AREAS FOR POTENTIAL COOPERATION WITH USSR, WHICH COULD FORM BASIS FOR BROAD TECHNOLOGICAL PROTOCOL WITH STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY. GM PLANS SEND TEAM TO MOSCOW IN MID-NOVEMBER FOR MEETINGS AIMED AT REACHING AGREEMENT ON PROTOCOL.

2. SOVIET MINISTER OF AUTOMOBILE INDUSTRY, TARASOV, WILL BE IN DETROIT AREA LATER THIS WEEK FOR MEETINGS WITH G.M., FORD, AND AMERICAN MOTORS. GM PLANS TO USE VISIT TO SHOW TARASOV THEIR TRUCK CAPABILITIES. GM'S CHAIRMAN GERSTENBERG ALSO PLANS HOST DINNER FOR TARASOV. OTHER SOVIET INVITEES INCLUDE SUSHKOV, AND SHCHUKIN. KISSINGER

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 OCT 1973  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
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**Disposition Approved on Date:**  
**Disposition Authority:** collinp0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
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**Disposition Reason:**  
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**Original Handling Restrictions:** LIMDIS  
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**Reference:** STATE 194605 (TOSHU 120)  
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**Review Authority:** collinp0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 SEP 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27-Sep-2001 by willialc>; APPROVED <19 FEB 2002 by collinp0>  
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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Status:** NATIVE  
**Subject:** ALLEGED GM DEAL WITH USSR  
**TAGS:** ETRD, UR  
**To:** MOSCOW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005